

## RAFT

# Project Avenue COMPROMISE PROPOSAL

15 September 2019

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### Company Compromise Proposal Key Open Issues

### **Creditors** ← → **Fosun**

- Monetization mechanic / minority protections for 25% TO stake
- > Proceeds Loan allocation (£65m vs. £100m to Airline)
- > Allocation of opening cash between Airline and TO
- Trading restrictions on New Money Bonds £150m PIK Note
- > Subordination of Fosun Bridge to the Old Money Liquidation PIK Note Loan during bridge period

### **Noteholders** ←→ RCF Lenders

- Differential pricing on New Money Bond vs. New Money RCF
- Loss sharing between New Money Bond and New Money RCF
- > Liquidation PIK Note value (5.0% vs. 7.5% of claim)

### Company Comprom: 2 Proposal Summary of Key Terms (1/2)

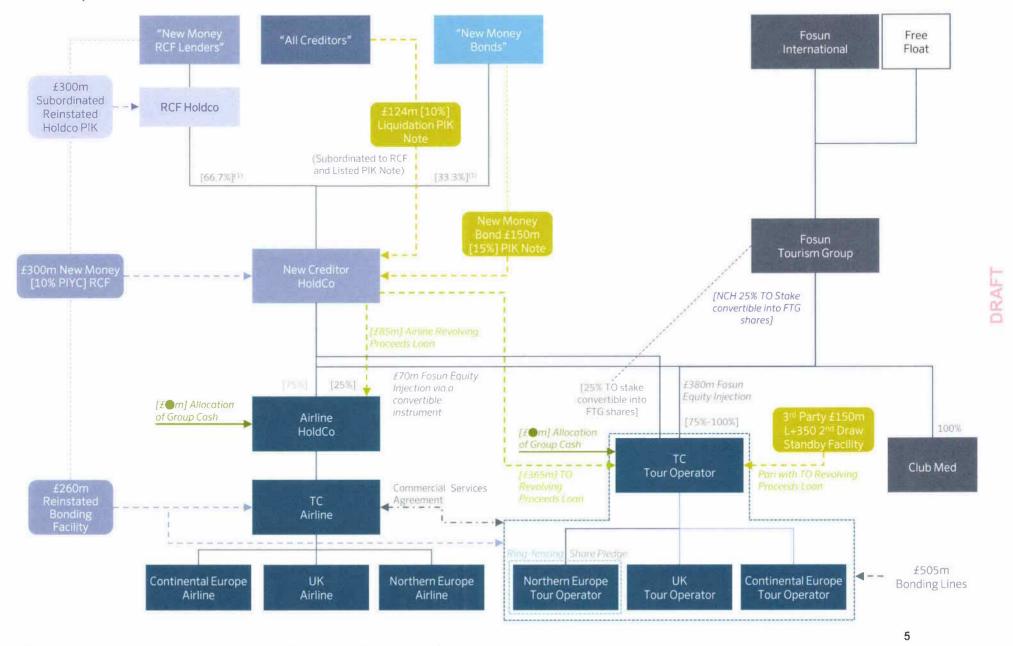
Key Term	Proposal
Funding Sources	<ul> <li>Fosun: £450m</li> <li>New Money RCF: £300m</li> <li>New Money Bonds: £150m, of which £100m underwritten prior to open subscription</li> <li>CQS: £150m 2nd draw standby liquidity facility directly at TO (bridge period availability and commitment fee TBD)</li> </ul>
Treatment of 25% TO Stake	<ul> <li>Exit:         <ul> <li>i) Conversion: Perpetual right to convert into FTG shares</li> <li>Conversion value: £127m</li> <li>Strike price: Lower of HK\$12.75 or 6-month VWAP prior to equitisation, with a floor of HK\$10.00</li> <li>ii) IPO: IPO proceeds or FTG shares equivalent to value of 25% stake</li> <li>iii) 5<sup>th</sup> Anniversary Conversion: If neither (i) nor (ii) have been exercised within 5 years, right to convert into FTG shares at the then-current market price based on independent 3rd-party valuation of 25% stake</li> </ul> </li> <li>Protections:         <ul> <li>Customary pre-emption rights on new issuances</li> <li>Reserve Matters to include: amendments to constitutional documents; changes to share capital; returns of capital; borrowing in excess of certain thresholds; material related party transactions other than on arms-length terms; liquidation or wind-up</li> <li>NCH can appoint one independent board director for as long as NCH holds equity in the TO</li> </ul> </li> <li>Restrictions:         <ul> <li>No transfers by NCH within 3 years, unless in connection with a "Fosun Transfer"</li> <li>Related to Fosun Transfers: right of first refusal on transfer; drag on transfer; tag on transfer</li> </ul> </li> </ul>

### Company Compromise Proposal Summary of Key Terms (2/2)

Key Term	Proposal
Proceeds Loan Allocation	> Airline: £85m > Tour Operator: £365m
Cash Allocation	> Allocated to each division to achieve equal (and sufficient) FY20 minimum liquidity headroom, per latest STCF prior to the launch of consent solicitation
Trading Restrictions on New Money Bonds	> No restrictions after the earlier of 3 months and Fosun equitisation
Priority of Fosun Bridge vs. Old Money Liquidation PIK Note During Bridge	<ul> <li>Fosun Bridge to rank senior to Old Money Liquidation PIK Note (but junior to New Money RCF and New Money Bonds) during bridge</li> <li>Old Money Liquidation PIK Note to have no security or direct covenants over TO or Airline</li> </ul>
Differential Pricing of New Money Bond vs. New Money RCF	<ul> <li>New Money Bond: 15% PIK</li> <li>New Money RCF: PIYC: 3.25% Cash, 10% PIK less any amount cash-pay</li> </ul>
Liquidation PIK Note Value	> 7.5p (£124m), with no equity allocation
Shareholder Tip	> Company awaiting feedback from Fosun / creditors on previous paper

### Company Compromi ? Proposal

### Proposed Transaction Structure



### Proposed Updated Timeline

#### LOCK UP AGREEMENTS

> By Monday 23 September

#### **CREDITORS MEETING**

> Friday 27 September

#### REVISED TIMELINE

#### SCHEME SANCTION

> Monday 30 September

#### LAUNCH OF CONSENT SOLICITATION

> Tuesday 1 October

#### **FUNDING**

> Wednesday 9 October

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